

PRESS RELEASE

May 2010

DUPLO INTERNATIONAL & FUJIPLA EUROPE ANNOUNCE NEW UK PARTNERSHIP

Duplo International have been named as a new UK-wide distributor for Fujipla laminators. The Fujipla deal means Duplo add another top-name to their already impressive line-up of print finishing equipment from the likes of Eurofold, IDEAL, Uchida and of course, their own-brand Duplo kit. Duplo plan to sell the Fujipla equipment through their UK dealer network.

Announcing the agreement, Angela Osborne, Head of Duplo's newly created Digital Print and Office Division commented, "I'm thrilled to be adding the Fujipla products to our portfolio. Our dealers have been feeding back for a long time that they wanted a good laminator and now they've got it."

Initially, Duplo will focus on marketing the multi-functional AL-MEISTER ALM3220 which offers single and double sided laminating as well as four-edge trimming as-standard. Suitable for both office and reprographic department use, it can be loaded with a stack of sheets and will deliver a complete stack of trimmed laminates the other end in just a matter of minutes.

Mike Kilcoyne, UK Sales Manager for Fujipla Europe added "Duplo are one of the most respected names in print finishing. They have a reputation for cherry-picking only the best products so it is a great endorsement for Fujipla that they want to work with is. We know our laminators are the best-built and most reliable around so this is a great deal for both parties."

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Both Duplo and Fujipla will be exhibiting at IPEX. Fujipla will be on stand 20-B632 whilst Duplo can be found on stand 20-C676.

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About Duplo International

Duplo International has provided innovative solutions to the print finishing industry for many years and today offers a comprehensive portfolio of finishing equipment across Europe, Africa and the Middle East through its extensive network of distributors and dealers and partners. Headquartered in the UK, Duplo International also has subsidiaries in France, Italy and Poland.

At Duplo we have products to suit all types of printer. Whether litho or digital, short or long run, we have a complete range of profitable solutions which can help you add value to your business. Our comprehensive portfolio of finishing equipment includes the Duplo range of collators, bookletmakers, binding machines, digital finishing equipment and now also UV coating.

Our track record is second to none, with thousands of printers across the UK everyday realising the potential of their print with Duplo equipment, however this is only part of our offering, we place as much emphasis on our manufacturing excellence as we do our after-sales customer support and service back-up; as an 'Investor In People' and 'Top 500' company we train the best people to be even better.

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